

## Banks & Financial Institutions

Accountis EIPP from D+H is a flexible service that facilitates the expedient adoption of e-invoicing for banks, their corporate customers, and supply chain networks worldwide.

### Combine E-invoicing with Existing Services for End-to-End Visibility

Accountis EIPP works seamlessly alongside existing systems to enable organisations to automate the end-to-end invoicing process from purchase requisition right through to payment. Banks and other financial institutions that incorporate Accountis EIPP will gain greater visibility of customer finances, deepen business relationships and find it easier to sell additional, high-value payment related services.

By choosing Accountis EIPP you can eliminate potential barriers to e-invoicing entry such as trading network adoption and technology integration. Users of the Accountis EIPP system can immediately access our growing network of over 300,000 connected users which enables faster roll-out across the supply chain. Accountis is simple to install, easy-to-use and utilises groundbreaking technology to enable all businesses to make the straightforward switch to e-invoicing.

Processing around 2 million transactions each day through the Accountis EIPP platform, D+H is a provider of financial supply chain software products and services to banks worldwide.



### Key Features & Benefits

- Gain greater visibility of customer finances allows innovative service offerings at each stage of the supply chain.
- Increase revenue through high-value payment related services such as supplier financing.
- Reduce customer churn by creating stronger corporate relationships.
- Join a large, established network to strengthen your offering and facilitate fast and efficient service adoption.
- Offer compliancy and security with a service that meets all major local and national directives.
- Target corporates of all sizes with a range of e-invoicing services to suit any sized business.
- Become an established leader and win market share by adopting e-invoicing.
- Strengthen the institution's offerings. Accountis EIPP enables banks and other service providers to provide e-invoicing solutions to their corporate customers. It is a fully managed service that is easily integrated with existing systems and designed throughout to match your branding.

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## EIPP Benefits & Opportunities

EIPP stands for Electronic Invoicing Presentment and Payment. It enables businesses to exchange documents such as invoices, purchase orders, and credit notes electronically rather than on paper. Users have one view of all payable and receivable transactions online and can quickly view, query, approve, manage and pay for those transactions at the click of a mouse.

### The Business Benefits

**Benefits for corporates.** EIPP is a simple way for corporates to replace costly paper-based processes with a faster, more efficient and environmentally friendly technology. The benefits of employing an automated end-to-end invoicing system include:

- Improved efficiencies and lower operating costs
- Quicker settlement and faster payments
- Reduced days sales outstanding
- Increased cash-flow visibility
- Real-time liquidity management
- Working capital optimisation

**Opportunities for banks.** Combining EIPP with existing transaction services extends visibility beyond payments to the complete invoicing cycle. This gives banks an invaluable insight into a customer's business and makes it easier to calculate risk. Greater visibility also leads to:

**Increased revenue through cross-selling.** A better understanding of a customer's business makes it easier to sell high-end services such as invoice factoring, supplier finance provision, enhanced treasury lending and foreign exchange services.

### Better, more profitable customer relationships.

Becoming more integrated with a customer's finance process will help encourage loyalty and increase retention. This presents an opportunity to develop deeper more profitable business relationships.

### Why Choose Accountis EIPP

**Existing global invoice network.** Make supply chain adoption easier for customers by giving them access to The

Invoice Network - our network of over 200,000+ connected users. Once enrolled, customers can immediately exchange documents with other businesses in the network. This saves valuable time and reduces spend during the migration process.

**Simple integration for banks.** Accountis EIPP is genuinely the most flexible solution in the marketplace, which makes integration with existing bank systems, products and services easier. We have a proven track record for implementing successful financial software solutions and will support you and your customers throughout the implementation process.

**A solution to suit any size organization.** Our innovative technology enables banks to offer a complete range of e-invoicing solutions to suit any sized organisation. Smaller businesses can use the unique technology to send e-invoices direct from their existing account packages in seconds, without having to change a thing. Larger organisations can map Accountis EIPP to a corporate workflow or ERP system for a fully automated, integrated solution.

**Quick service adoption.** We understand that service adoption is critical to the success of any EIPP project. Accountis EIPP is an easy to use service that customer's will quickly adopt. A simple end-user interface makes processing documents hassle-free and new users will quickly learn how to send/receive documents and manage them online. D+H is the only EIPP vendor to provide a free e-invoicing tool (ebPrinter) to customers for free distribution across an entire network. The system also has the built in option to manage both paper and electronic documents to further encourage expedient adoption.

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*"We see e-invoicing as a strategic addition to our existing product portfolio"*

Royal Bank of Scotland Group

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